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## **Good Profit Part I**

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Charles Koch discusses

his new book, Good

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~~THE LITTLE  
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Review: Good Profit

*Good Profit Audiobook*

*by Charles G. Koch*

Good Profit How

Creating Value

Good profit results from  
products and services  
that customers vote for



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freely with their dollars,  
products that improve  
people's lives. It results  
from a culture where  
employees are  
empowered to act  
entrepreneurially to  
discover customers'  
preferences and the best  
ways to satisfy them.

Good profit is what  
follows when long-term  
value is created for  
customers, employees,

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shareholders, and  
society.

Creating Value

For Others Built

Good Profit: How  
Creating Value for

Others Built One of...

Good profit is earned by  
achieving value for

consumers instead of  
just profiting for the

sake of profit or by  
receiving taxpayer funds

through subsidies,  
exemptions, and credits.

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By sticking with this principle throughout their companies, they continue to earn good profits and succeed.

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Good Profit: How  
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is a 2015 book by Charles G. Koch. It was published in the United States by Crown Business, an imprint of the Crown Publishing Group, a division of Penguin Random House LLC. It was published in the United Kingdom by Piatkus. It is a follow-up to a 2007 book by Koch called The Science of Success.

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Most Successful

Companies" defends the

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commonwealth against  
cronyism (aka 'bad  
profit'). But more than  
that, the author presents  
insights about economic  
freedom to set up his  
business management  
ideal, Principled  
Entrepreneurship.

Good Profit: A New  
Book from Charles  
Koch

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## 30+ Good Profit How Creating Value For Others Built One Of ...

Good profit results when a company creates value for customers in a way that helps them improve their lives.

Good profit is the result of innovations that customers freely vote for with their own dollars; it's the result of business decisions that

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create long term value

for

everyone--customers,

employees,

shareholders, and

society.

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Value for Others ...

Good profit results from

products and services

that customers vote for

freely with their dollars,

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products that improve people's lives. It results from a culture where employees are

empowered to act entrepreneurially to discover customers' preferences and the best ways to satisfy them.

Good profit is what follows when long-term value is created for customers, employees, shareholders, and

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society. How

Creating Value

Good Profit: How

Creating Value for

Others Built One of ...

How Value is Created

(Value Defined) In the

broadest terms possible,

value is created through

work. This work could

be mechanical (cutting a

tree down and turning it

into lumber) or

creative...

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## Why Value Creation is the Foundation of Business: How to ...

When you live in a world that's driven by money, people tend to make decisions that give them the most profit, rather than what adds the most value to people's lives. For example, milk chocolate companies spend

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millions on advertising to get people to buy chocolates, even though their products are really just sugar at the end of the day.

The Difference Between Profit and Value - Personal Excellence

Good Profit is surprisingly good for my curiosity in understanding how to

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make money by keeping morals and showing consideration for others. It does have a high degree of subjectification so I would recommend anyone reading this to compare it against other similar advice in order to identify the biggest golden nuggets they can take out.

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It results from a culture where employees are empowered to act entrepreneurially to discover customers' preferences and the best ways to satisfy them. Good profit is what follows when long-term value is created for customers, employees, shareholders, and society.

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## Good Profit: How Creating Value for Others Built One of ...

What I consider to be good profit comes from Principled Entrepreneurship™—creating superior value for our customers while consuming fewer resources and always acting lawfully and with integrity. Good profit comes from making a contribution in

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society—not from corporate welfare or other ways of taking advantage of people.”

Good Profit Quotes by Charles G. Koch

? THE UNIQUE  
MANAGEMENT  
SYSTEM FROM A  
LEGENDARY CEO In  
1967, Charles Koch  
took the reins of his  
father's company and

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began the process of growing it from a \$21 million start-up into a global corporation with revenues of about \$115 billion, according to Forbes. ...

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Good profit : how  
creating value for others

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built one of the world's most successful companies. [Charles G Koch] -- In 1961, Charles Koch joined his fathers Wichita-based company, then valued at \$21 million. Six years later, he was named chairman of the board and CEO of Koch Industries, Inc. Today, Koch Industries ...

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